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Article Summary - Condo Version (CDN) Volume 8, Issue 2 (February 2012)

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Beat the Rush

Spring usually brings the accepted start of the real estate season. But in the case of condos, February's cold, dreary weather may actually help sell your unit, by emphasizing all the advantages of the great indoors. If you're ready to sell now, let's talk!

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Sizing it Right

Rooms that are shy on square footage can present a decorating challenge for homeowners, as can rooms that have square footage to spare. Here are some suggestions to help you solve your décor dilemmas.

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Buying or "Just Looking"?

Pricing your home competitively is key to getting it off the market sooner – as is not wasting time and energy on the wrong kind of buyer. So who is the *right* kind of buyer?

Fear of Commitment

Even seasoned homebuyers can sometimes find themselves suffering a case of cold feet after signing an offer to purchase a home. Here are some strategies to help you cope with buyer's nerves.

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The Three P's

Pets, parking, people – these issues tend to be common sources of consternation for condo dwellers. Before buying your next condo, consider these "three P's" of condo living.

Terminology Tip: Lien

HOMEMAKER OPTION

Featured Recipe: Replace article on page 4 with this issue's featured recipe for Beef Vegetable Soup.