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March Into The Selling Season

Welcome to spring, the most anticipated season in the real estate calendar!

March brings a great selection of homes to the market, along with buyers eager to explore the spring listings. If you unexpectedly found yourself in front of your dream home tomorrow, would you have all your borrowing requirements in order?

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Learn to Let Go

Do you know someone who's a bit of a hoarder? Or do you yourself have trouble parting with belongings doing little more than occupying space? Then keep reading – whether you're downsizing to a smaller home or purging as part of your spring cleaning ritual, here are some strategies to help make letting go a little easier.

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A Guide for Buyers

Spring's here, which means the real estate market is in high gear! Don't run the risk of losing your dream home to a competing buyer by inadvertently disrespecting the seller. If you're looking to buy, please take a moment to consider these points.

A Guide for Sellers

A property that doesn't generate as much interest and sell as quickly as expected isn't necessarily one that's flawed. There are several reasons why perfectly good homes linger on the market. Below are some of the most common.

Talk to your real estate representative about your home-buying and selling needs to ensure the smoothest, most successful transaction.

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Cover Your Costs

When applying for a mortgage, it's important to make sure you consider all of your borrowing needs, above and beyond the cost of the home itself.

Please call for clarification on the real estate transaction costs you need to budget for, and with any questions on financing requirements for your own specific moving plans. Remember that using the services of a mortgage representative for your home borrowing needs will allow you all the benefits of personalized service with an organization that knows your financial background best. Simply call for more information today!

Terminology Tip: Contingency



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