



# realtyleport®

## Article Summary - Single Family Version (CDN) Volume 8, Issue 3 (March 2012)

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#### March Into The Selling Season

Welcome to spring, the most anticipated season in the real estate calendar!

According to the Canadian Real Estate Association, the national real estate market is balanced, although buyers may have a slight edge.

Let's discuss your plans for any upcoming moves.

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#### Learn to Let Go

Do you know someone who's a bit of a hoarder? Or do you yourself have trouble parting with belongings doing little more than occupying space? Then keep reading – whether you're downsizing to a smaller home or purging as part of your spring cleaning ritual, here are some strategies to help make letting go a little easier.

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#### A Guide for Buyers

Spring's here, which means the real estate market is in high gear! Don't run the risk of losing your dream home to a competing buyer by inadvertently disrespecting the seller. If you're looking to buy, please take a moment to consider these points.

#### A Guide for Sellers

A property that doesn't generate as much interest and sell as quickly as expected isn't necessarily one that's flawed. There are several reasons why perfectly good homes linger on the market. Below are some of the most common.

Talk to your real estate representative about your home-buying and selling needs to ensure the smoothest, most successful transaction.

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#### The Eyesore Next Door

When it's time to sell your house, your street's appeal can be just as important as your home's. Unfortunately, living next to (or near) *that* house – you know, the neighborhood eyesore – can be another obstacle on the way to a sale. What can you do?

**Terminology Tip:** Contingency

### HOMEMAKER OPTION

**Featured Recipe:** Replace article on page 4 with this issue's featured recipe for Macaroni and Cheese with Vegetables.



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