



# realtyreport®

## Article Summary - Condo Version (US) Volume 8, Issue 3 (March 2012)

### PAGE 1

#### March Into The Selling Season

Welcome to spring, the most anticipated season in the real estate calendar! While the last few years have cast dark clouds over the U.S. housing market, many housing experts agree that the worst appears to be over. If you're planning to sell, there are a number of worthwhile tips specific to condominiums that you'll want to know before putting your home on the market. If you're looking to buy, you'll want a real estate representative who is knowledgeable about the specifics of the condominium market.

### PAGE 2

#### Learn to Let Go

Do you know someone who's a bit of a hoarder? Or do you yourself have trouble parting with belongings doing little more than occupying space? Then keep reading – whether you're downsizing to a smaller home or purging as part of your spring cleaning ritual, here are some strategies to help make letting go a little easier.

### PAGE 3

#### A Guide for Buyers

Spring's here, which means the real estate market is in high gear! Don't run the risk of losing your dream home to a competing buyer by inadvertently disrespecting the seller. If you're looking to buy, please take a moment to consider these points.

#### A Guide for Sellers

A property that doesn't generate as much interest and sell as quickly as expected isn't necessarily one that's flawed. There are several reasons why perfectly good homes linger on the market. Below are some of the most common.

Talk to your real estate representative about your home-buying and selling needs to ensure the smoothest, most successful transaction.

### PAGE 4

#### Selling Small Spaces

Preparing a condo for sale isn't quite the same as preparing a house for sale – it's a different kind of property for a different kind of buyer. Here are some tips especially pertinent for condo dwellers looking to sell.

**Terminology Tip:** Contingency

### HOMEMAKER OPTION

**Featured Recipe:** Replace article on page 4 with this issue's featured recipe for Macaroni and Cheese with Vegetables.



Tel: 1-800-387-6058  
Fax: 1-800-800-7093  
Email: [rinquries@marketconnections.com](mailto:rinquries@marketconnections.com)  
Web: [www.realtyreport.org](http://www.realtyreport.org)