

Realty Neighbourhood Newsletter
September 2011, RR-57
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Article Summary

Canadian Single Family Version, Page 1:

Pg 1 Cdn: **Fall Into Action**

Now that the summer's over, you may be starting to think of a move before winter sets in. This is a great time to make the most of all the information a local real estate sales representative can share with you. From market quotes to financing insights to an explanation of exactly what's involved in the buying and selling process, you'll want to take advantage of the experience a seasoned real estate sales representative has.

Pg 1 TREB: (will contain latest, August 2011 news from the Toronto Real Estate Board)

Pg 1 REBGV: (will contain latest, August 2011 news from the Real Estate Board of Greater Vancouver)

Canadian Single Family Version, Page 2:

Pg 2 Cdn, TREB & REBGV: **Show and Sell**

If you're serious about selling your home, you need to be prepared for buyers' eyes at all times. Consider following these tips to keep your home in show-ready condition.

Pg 2 Homemaker Option: - Recipe: **Chocolate Chip Pecan Cookies**

- Terminology Tip: **Title Search**

An examination of the chain of title to property as indicated in public records, in order to confirm ownership of the subject property, and to verify that there are no liens or other claims against the property other than those scheduled to be erased at closing if conducted for a purchase. A title search verifies that all former owners have formally given up their rights to the property.

Canadian Condo Version:

Pg 1 Condo: **Fall Into Action**

Now that the summer's over, you may be starting to think of a move before winter sets in.

If you're looking to buy a new condo and have narrowed your search down to the final selections, you'll want to do a little research into the specifics of each building, by asking if you can read the latest board and annual meeting minutes.

Keep in mind that while meeting minutes can fill in part of the picture, they can't paint all of it, which is one good reason to speak with a real estate sales representative, who can provide information for the complete picture.

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Mortgage Broker Version:

Pg 1 M.B. **Moving, or Improving?**

If you need more space or a different layout in your home, but really like your neighbourhood, why not think about renovating instead of moving? From decorating updates to major renovations, a mortgage broker can help you find the necessary funding.

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Pg 2 M.B. **One Mortgage, To Go!**

Are you satisfied with your mortgage, but not so happy with your home — which is provoking a move? Instead of repaying your existing mortgage when you move and taking out a new one on your new home, you'll want to find out about a portable mortgage, where you can transfer your existing mortgage from one home to another.